

**ORDINANCE NO. 57-14****AN ORDINANCE AUTHORIZING THE JOB CREATION GRANT AGREEMENT FOR DISCOUNT DRUG MART, INC.**

**WHEREAS:** Ordinance No. 154-07, passed September 24, 2007, adopted a Job Creation Grant Program for the City of Medina, Ohio to provide incentives to businesses to retain, create and expand employment opportunities within the City of Medina without utilizing tax revenues or impacting negatively upon the local school system; and

**WHEREAS:** As part of said Job Creation Grant Program, a Business Development Committee was established to review applications and annually review each approved grant for adherence to their grant agreement; and

**WHEREAS:** The Business Development Committee recommended the attached grant agreement for Discount Drug Mart, Inc.

**NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF MEDINA, OHIO:**

**SEC. 1:** That the Job Creation Grant Agreement #JCG08 for Discount Drug Mart, Inc. is hereby authorized.

**SEC. 2:** That the Mayor is hereby authorized to execute all documentation associated with the Grant.

**SEC. 3:** That a copy of the Job Creation Grant Agreement is marked Exhibit A, attached hereto and incorporated herein.

**SEC. 4:** That it is found and determined that all formal actions of this Council concerning and relating to the passage of this Ordinance were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal action, were in meetings open to the public, in compliance with the law.

**SEC. 5:** That this Ordinance shall be in full force and effect at the earliest period allowed by law.

**PASSED:** April 14, 2014

**SIGNED:** John M. Coyne, III  
President of Council

**ATTEST:** Catherine L. Woodcock  
Deputy Clerk of Council

**APPROVED:** April 15, 2014

**SIGNED:** Dennis Hanwell  
Mayor

ORD 57-14

PLEASE REVIEW THE EMPLOYMENT AND PAYROLL NUMBERS FOR CONSISTENCY WITH YOUR APPLICATION FORM. THESE NUMBERS WILL BECOME YOUR COMPANY'S COMMITMENT TO THE CITY OF MEDINA.

EXHIBIT A

GRANT# JCG08-Discount Drug Mart14

(Administrative Only)

JOB CREATION GRANT AGREEMENT

This Agreement made and entered into by and between the CITY OF MEDINA, OHIO, a municipal corporation, with its main offices located at 132 North Elmwood Avenue, Medina, Ohio 44256 (hereinafter referred to as "Medina") and Discount Drug Mart, Inc. with its main offices located at 211 Commerce Drive, Medina, Ohio 44256 (hereinafter referred to as "Company"), and is dated as of

WITNESSETH:

WHEREAS, Medina has encouraged the creation and retention of new job opportunities throughout the City of Medina; and

WHEREAS, Discount Drug Mart, Inc. is desirous of purchasing 1090 Enterprise Drive, Medina, Ohio 44256 for the purpose of extending the Corporate office and creating a Specialty Pharmacy Operation through the remodeling and renovation of a 7,500 square foot facility adding additional office space to create 26 new full time employment opportunities (hereinafter sometimes referred to as the "PROJECT") and \$1,535,016.00 in new payroll within the boundaries of the City of Medina, provided that the appropriate development incentives are available to support the economic viability of said PROJECT; and

WHEREAS, the Council of the City of Medina, Ohio by Ordinance No. 154-07 adopted September 25, 2007 created the Job Creation Grant Program pursuant to Article XVIII, Section 3 and Article VIII, Section 13 of the Ohio Constitution; and

WHEREAS, the City of Medina, having the appropriate authority for the stated type of program, is desirous of providing Discount Drug Mart, Inc. with incentives available for the development of the PROJECT; and

WHEREAS, Discount Drug Mart, Inc. has submitted a proposed Agreement application (herein attached as Exhibit A1) to the City of Medina (said application hereinafter referred to as "Application"); and

WHEREAS, Discount Drug Mart, Inc. has remitted the required application fee of \$ 500.00 made payable to the City of Medina; and

WHEREAS, the Business Development Committee of the City of Medina has investigated the application of Discount Drug Mart, Inc. and has recommended the same to Medina City Council on the basis that Discount Drug Mart, Inc. is qualified by financial responsibility and business experience to create employment opportunities in the City of Medina and improve the economic climate of Medina; and

NOW, THEREFORE, in consideration of the mutual covenants hereinafter contained and the benefit to be derived by the parties from the execution hereof, the parties herein agree as follows:

1. Description of the Project.

- A. Discount Drug Mart, Inc. shall construct offices for a Specialty Pharmacy operation through acquisition, remodeling and renovating a 7,500 square foot building into office space. The project will require new office space complete with new electrical, telephone and computer connections.

2. Project Investment.

- A. The PROJECT will involve a total investment, plus or minus 10%, by the Property Owner of \$927,000.00(dollars) the PROJECT.

- B. The PROJECT will involve a total investment, plus or minus 10%, by Discount Drug Mart, Inc. as follows:

1. New Machinery and Equipment	\$ 60,000
2. New Furniture & Fixtures	\$127,000
3. Land/Building Acquisition	\$340,000
4. Construction of facility / improvements	
Of existing building	\$400,000
<b>TOTAL</b>	<b>\$927,000</b>

- C. Construction on the building will begin approximately March 1, 2014 and will be completed approximately September 30, 2014.

3. Job Creation and Retention.

- A. Discount Drug Mart, Inc. shall create in the City of Medina within a time period not exceeding 36 months after the occupation of the aforesaid facility, the equivalent of 26 new full-time permanent job opportunities in the City of Medina.

- 1) Discount Drug Mart, Inc.'s schedule for hiring permanent full time employees is as follows:

<u>Year</u>	<u>Number of Jobs New to Medina</u>	<u>Payroll Created</u>
2014	8	\$635,004
2015	8	\$350,003
2016	10	\$550,009
3 yr. total: 26 employees		\$1,535,016 in payroll

- B. The job creation period begins approximately March 31, 2014 and all jobs will be in place by December 31, 2016.
- C. The Company currently has 286 employees at the 211 Commerce Drive site. The Company currently has 286 employees in the City of Medina. In total, the Company has 1,777 full-time permanent employees in the State of Ohio.
- D. The increase in the number of employees new to the City of Medina will result in approximately \$1,535,016 of additional annual payroll in the City of Medina when the projected maximum employment level is achieved after the three year period.
- E. The retention of the existing jobs in Medina will maintain the current annual payroll in Medina of \$14,672,000.00.

4. Issuance of Grant.

- A. The City of Medina hereby grants a Job Creation Grant based upon the creation of new payroll and jobs in the City of Medina, and the implementation of the PROJECT, according to the schedules contained herein in Section 4(C).

<u>Years</u>	<u>Amount of Grant as a Percentage of Payroll Taxes New to Medina</u>
<b>10</b>	<b>40%</b>

Funding for the grant issued herein shall only be from the following non-tax revenue sources: interest income, permit fees, activity fees, service charges, and tax incentive application and monitoring fees.

- B. For purposes of calculating the amount of the grant, the new payroll upon which the grant is based may not exceed 25% above the maximum payroll projected in Section 3(D) above. The grant amount shall be based on the current 1.25% income tax rate. The maximum amount of the grant in any year shall be \$9,593.85 (maximum NEW PAYROLL projection x 125% X 1.25% x 40% of grant)
- C. To receive a grant in any given year, Discount Drug Mart, Inc. must retain full time permanent jobs existing in Medina prior to the Agreement.

- (1) If Discount Drug Mart, Inc. does not achieve at least 90% of new payroll projections, Discount Drug Mart, Inc. shall receive reduced incentives according to the schedule below:

<u>% of New Payroll Projection Achieved</u>	<u>Amount of Grant as a Percentage of Payroll Taxes New to Medina</u>
90-100%	full grant
85-89%	reduce grant by 5% (Ex.: 40% grant reduced to 35%)
80-84%	reduce grant by 10% (Ex.: 40% grant reduced to 30%)
75-79%	reduce grant by 15%
Less than 75%	no grant for that year; and

- (2) If Discount Drug Mart, Inc. fails to meet 75% of new payroll or new employment projections in any given year, the grant shall not be awarded for that year.
- (3) If Discount Drug Mart, Inc. has multiple locations in the City of Medina and new employment and new payroll projections are met at any combination of locations in the City of Medina, Discount Drug Mart, Inc. will receive its annual grant payment.
- (4) New payroll is defined as that amount in excess of the amount in Section 3(E) above.

5. Grant Payments.

A. Initial Grant Payment.

- (1) Year 1 projections must be met by December 31, 2014. The initial grant payment shall be made by approximately June 30<sup>th</sup>, 2015 (following year), provided that Discount Drug Mart, Inc. files its Reconciliation of City Income Tax Withheld Form S-W3 by February 28, 2015, and reconciliation is confirmed by the City of Medina Finance Department.
- (2) If the project start or occupancy of the project facility is delayed, Year 1 may be extended to the following year and the Year 1 projections deadline adjusted accordingly, upon written request by Discount Drug Mart, Inc. to the Economic Development Director, provided that the extension is approved by the Economic Development Director with notice to the Business Development Committee.
- (3) If the project or occupancy of a project facility begins in the third or fourth quarter of the year and Discount Drug Mart, Inc. is not able to meet its Year 1 projections by December 31<sup>st</sup> of that year, Year 1 will be considered the first full year of occupancy, and the first grant payment will occur in the year following the first full year of the project or occupancy of the project facility.

B. Timing of Annual Grant Payments. Annual grant payments shall be made by June 30<sup>th</sup> of the following year, provided that Discount Drug Mart, Inc. files its Reconciliation of City Income Tax Withheld Form S-W3 by February 28<sup>th</sup> and reconciliation is confirmed by the City of Medina Finance Department. If Discount Drug Mart, Inc. requests an extension for filing of its S-W3 form, the City of Medina shall make the grant payment within three months of the extended filing date. It is the responsibility of Discount Drug Mart, Inc. to advise the Economic Development Director of the filing extension.

C. Use of Grant Payments. Grants shall be allocated by Discount Drug Mart, Inc. for land acquisition, building acquisition, purchase of machinery/equipment, purchase of furniture/fixtures, and/or other non-construction related and non-installation related costs of the project.

6. Payment of Taxes and Filing Reports and Returns. Discount Drug Mart, Inc. shall pay all taxes and shall file all tax reports and returns as required by law. If Discount Drug Mart, Inc. fails to pay such taxes or file such returns and reports, all incentives granted under this Agreement are terminated beginning with the year for which such taxes are charged or such reports or returns are required to be filed and thereafter.

7. Information for Annual Review. Discount Drug Mart, Inc. shall timely provide to the City of Medina any information reasonably required by the City of Medina to evaluate Discount Drug Mart, Inc.'s compliance with the Agreement.
8. Maintenance of Grant.
  - A. Medina shall perform such acts as are reasonably necessary or appropriate to effect, claim, reserve, and maintain incentives granted under this Agreement including, without limitation, joining in the execution of all documentation and providing necessary information to maintain the incentives granted hereunder.
  - B. If for any reason the Job Creation Grant Program is discontinued, entitlements granted under this Agreement shall continue for the number of years specified under this Agreement, unless Discount Drug Mart, Inc. materially fails to fulfill its obligations under this Agreement and Medina terminates or modifies the incentives granted under this Agreement.
9. Certification as to Payment of Taxes. Discount Drug Mart, Inc. certifies that at the time this Agreement is executed, Discount Drug Mart, Inc. does not owe any delinquent real or tangible personal property taxes to any taxing authority of the State of Ohio, and does not owe delinquent taxes for which Discount Drug Mart, Inc. is liable under Chapter 5733, 5735, 5739, 5741, 5743, 5747, or 5753 of the Ohio Revised Code, or, if such delinquent taxes are owed, Discount Drug Mart, Inc. currently is paying the delinquent taxes pursuant to an undertaking enforceable by the State of Ohio or an agent or instrumentality thereof, has filed a petition in bankruptcy under 11 U.S.C.A. 101, et seq., or such a petition has been filed against Discount Drug Mart, Inc.. For the purposes of the certification, delinquent taxes are taxes that remain unpaid on the latest day prescribed for payment without penalty under the chapter of the Revised Code governing payment of those taxes.
10. Non-Discrimination Hiring. Medina has developed a policy to ensure recipients of Job Creation Grants practice non-discriminatory hiring in its operations. By executing this Agreement, Discount Drug Mart, Inc. is committing to following non-discriminatory hiring practices acknowledging that no individual may be denied employment solely on the basis of race, religion, sex, disability, color, national origin, or ancestry.
11. Transfer and Assignment. This Agreement is not transferable or assignable without the express, written approval of Medina. The City of Medina acknowledges that it would be unreasonable to withhold such consent in the event of a proposed transfer or assignment to any parent, subsidiary or affiliate of Discount Drug Mart, Inc. or to any third party so long as with respect to all or any of such proposed transfers or assignments, the proposed transferee or assignee adequately and sufficiently demonstrates to the City of Medina, to the City of Medina's reasonable satisfaction, its financial ability, business experience and intentions to continue its operations of the Facility and Project in a manner similar to that of Discount Drug Mart, Inc. in all pertinent respects.

12. Termination or Modification of Incentives.

- A. If **Discount Drug Mart, Inc.** fails to meet 75% of new payroll or new employment projections in any given year, the grant shall not be awarded for that year.
- B. If **Discount Drug Mart, Inc.** fails to meet 75% of new payroll or new employment projections for three consecutive years, this Agreement shall be terminated by the City of Medina.
- C. If the project does not proceed as specified in Section 5(A)(1) of the Agreement or within the approved one year extension period, the City of Medina may terminate the Agreement upon recommendation of the Business Development Committee.
- D. If **Discount Drug Mart, Inc.** fails to submit required information and/or reports as set forth in Section 7 above, the City of Medina may terminate or modify this Agreement and deny or modify future grants heretofore granted from the date of **Discount Drug Mart, Inc.**'s breach or default.

In the case as provided in this Subsection D, the City of Medina's termination or modification of this Agreement may be instituted only if **Discount Drug Mart, Inc.** fails to cure any breach of any term of this Agreement as determined by the City of Medina within ten (10) days of receiving written notice of such failure from the City of Medina or, if cure of the breach cannot be completed within ten (10) days, if **Discount Drug Mart, Inc.** has not made a good faith start of the cure, and/or not diligently pursued same.

- E. Nothing contained in Sections 12(A), 12(B), 12(C), or 12(D) shall permit the City of Medina to recapture or otherwise deny **Discount Drug Mart, Inc.** the benefit of a grant in respect of any period prior to the date of such termination or modification by the City of Medina.
- F. The City of Medina may terminate or modify this Agreement and may also require the repayment of the full amount of grant payments awarded under this Agreement, upon the occurrence of any of the following:
  - 1) the City of Medina determines that the certification as to delinquent taxes required by this Agreement is fraudulent, or
  - 2) **Discount Drug Mart, Inc.** vacates the Facility and/or moves the Project out of the City of Medina or terminates its operations at the Facility altogether during a 10 (numeral) year period beginning on the effective date of this Agreement.

The City of Medina may, absent any legislative action, resolution or court ordered mandate to the contrary, collect any and all grant payments awarded under this Agreement, and **Discount Drug Mart, Inc.** shall pay directly to the City of Medina or its authorized agent any and all grant payments awarded under this Agreement due on the date **Discount Drug Mart, Inc.** moves the Project out of the City of Medina or terminates its operations at the Facility altogether during the 10 year period beginning on the effective date of this Agreement; or within ten (10) days from the date **Discount Drug Mart, Inc.** is notified by the City of Medina that any tax certification is fraudulent.

G. **Discount Drug Mart, Inc.** or successor entity shall promptly notify the City of Medina if any of the following events occur:

- (i) If control of **Discount Drug Mart, Inc.** or substantially all of its assets located at the Project site is obtained by another entity or shareholders or
- (ii) If **Discount Drug Mart, Inc.** merges with another entity or
- (iii) If **Discount Drug Mart, Inc.** substantially restructures itself through an acquisition or divestiture or otherwise

and if any of these events affects the ability of **Discount Drug Mart, Inc.** or its successor entity to perform substantially the obligations of **Discount Drug Mart, Inc.** under this Agreement and to meet the employment and payroll projections anticipated herein. "Control of **Discount Drug Mart, Inc.**" for the purposes of this subsection means that persons and/or entities owning the majority of Company's outstanding voting stock at the date of this Agreement cease to own such or cease to have the unconditional right to elect a majority of **Discount Drug Mart, Inc.**'s board of directors.

H. Each provision for modification or termination hereunder shall not affect **Discount Drug Mart, Inc.**'s obligations or the City of Medina's rights under any other provision of this Agreement.

13. Fees. **Discount Drug Mart, Inc.** shall pay an annual fee of \$ 500 (five hundred dollars) in each year that **Discount Drug Mart, Inc.** receives a grant payment upon notification that such payment is due. The proceeds will be used to defray costs of program administration and to help fund the program.

14. Any notices, statements, acknowledgements, consent approvals, certificates, or requests required to be given on behalf of either party shall be made in writing addressed as follows:

If to the City to: Dennis Hanwell, Mayor  
Medina City Hall  
132 N. Elmwood Avenue  
Medina, Ohio 44256

With a copy to: Director of Law— City of Medina  
Gregory Huber  
Medina City Hall  
132 N. Elmwood Avenue  
Medina, Ohio 44256

If to Discount Drug Mart, Inc. to:  
  
Tom McConnell  
Chief Financial Officer  
Discount Drug Mart, Inc.  
211 Commerce Drive  
Medina, Ohio 44256

or such other address as may be noticed.

15. Condition Precedent. Discount Drug Mart, Inc. and Medina acknowledge that this Agreement must be approved by formal action of the legislative authority of the City of Medina as a condition for the Agreement to take effect.

IN WITNESS WHEREOF, the City of Medina, Ohio, by Dennis Hanwell, its Mayor, and pursuant to Ordinance No. 154-07 and Discount Drug Mart, Inc., by Tom McConnell, its Chief Financial Officer, have caused this instrument to be executed on the 22nd day of April, 2014.

WITNESSED BY:

Catherine R. Woodcock  
Oliver Brown

WITNESSED BY:

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\_\_\_\_\_

CITY OF MEDINA

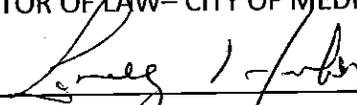
By: Dennis Hanwell  
Dennis Hanwell  
Title: Mayor 4-15-14

DISCOUNT DRUG MART, INC.

By: Tom McConnell  
Title: CFO

The legal form and correctness of the  
within instrument is hereby approved.

DIRECTOR OF LAW- CITY OF MEDINA

By: 

Date: 4/16/14

